

Revecore recoups \$44 million behind other vendor



Challenge

A nonprofit, multi-state health system in the Midwest already had an underpayment vendor. Revenue cycle leaders weren't dissatisfied, but wanted to be sure they were capturing everything owed. They brought Revecore in for secondary review and root cause analysis, working behind their primary vendor to see what the existing program was missing.

Solution

Revecore reviewed accounts behind the primary vendor and applied root cause analysis to surface patterns the existing program wasn't finding. The work identified new trends and process improvements that Revecore estimates tripled underpayment reimbursements. The health system kept expanding the relationship as results accumulated over three years.

Results

A secondary review strategy exposed significant reimbursement opportunities and generated long-term value beyond the primary program.

\$24M

collected in the most recent 12 months alone

\$44M

in total collections over three years as the secondary vendor

Root cause analysis tripled underpayment reimbursements

Is it time for a different approach?

Accelerate your revenue recovery with our Best in KLAS solutions.



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